

## **Executive Vice President**

XYZ is seeking an experienced executive vice president; the EVP functions as XYZ's chief executive officer and lobbyist.

The EVP is responsible for the overall strategic, operational, and financial success of XYZ. The successful candidate will focus on day-to-day management issues while also directing achievement of the long-range strategic plan for the association. The EVP reports to, and is responsible for, implementing all decisions made by the executive committee. This position is also responsible for all government affairs matters. The EVP will provide leadership, communication, and strategy for government affairs acting as chief lobbyist as the unified voice for the state. In addition the EVP will: monitor regulatory codes, act as consensus builder for the board of directors, coalition groups, and regulators, work directly with members who have specific expertise in the various areas of government affairs, prepare members and write white papers on various topics and will assist the Political Action Committee (PAC) with fundraising efforts.

The successful candidate will possess exceptional organizational, leadership, financial management, and personal relations skills. An open and collaborative leadership style is needed to create productive working relationships with coalition partners, local associations, staff, and the Board. A proven track record in legislative and regulatory affairs is desired. Important considerations include five to ten years of government relations or lobbying experience, a lead role in a professional association management company, and a four-year college degree.

### **Job Requirements**

Education, training, experience:

Important considerations include five to ten years of government relations or lobbying experience, a lead role in a professional association management company, and a four-year college degree.